

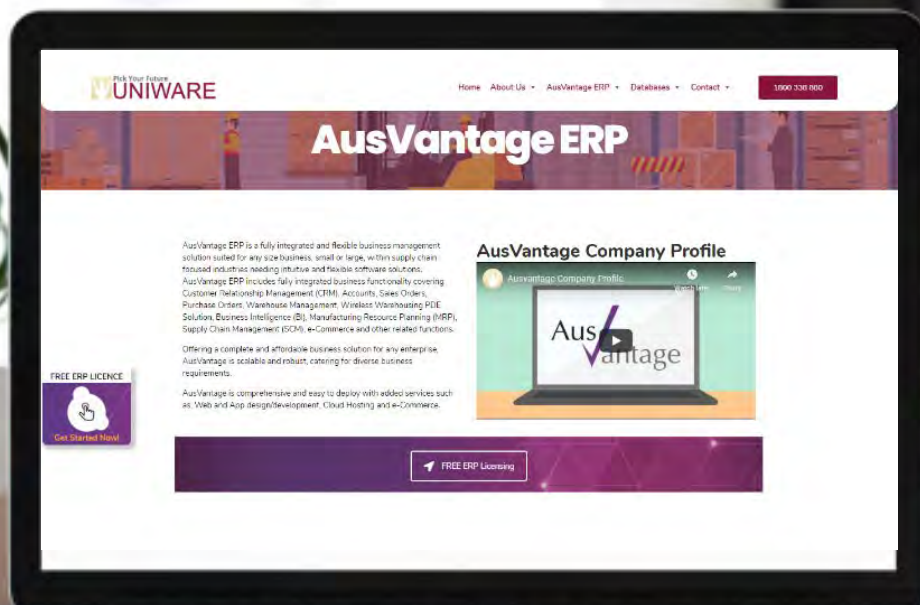


**AUSVANTAGE  
ERP  
FUNCTIONALITY**



**Uniware provides SMEs in the Supply Chain, Manufacturing and Services sectors with ERP solutions to manage business processes.**

**With added value services such as IT infrastructure, Web Services and e-Commerce, Uniware is an end-to-end IT source satisfying our client's needs to enhance enterprise productivity, mitigate commercial risk and reduce capital expenditure**



## Uniware Complete IT Solution Provider

With an admirable history and decades of experience in the development, implementation and support of fully integrated e-business and enterprise software solutions, Uniware is a recognised leader in the supply of commercial software to companies in Australia and New Zealand.

Our team of highly skilled industry professionals can provide your organisation with a business application that meets your specific needs and implement it in conjunction with a hardware vendor or you can take advantage of the 'Uniware Cloud' and have your business applications accessible for all your staff from any location within a highly secure and stable environment.

AusVantage is developed by Uniware as a fully integrated commercial application software package, designed to operate across a wide range of hardware platforms from all major vendors, using UNIX, Linux or Windows operating systems and utilising databases from leading suppliers such as Zumasys, Rocket Software and others.

Uniware provides SME's in the Supply chain, Manufacturing and Services sectors with ERP solutions to manage business processes. Whether in the Uniware Cloud or an on premise solution, we provide a total technology solution satisfying our clients needs to enhance enterprise productivity, mitigate commercial risk and reduce capital expenditure.

### AusVantage Modules Include:

- Inventory Control
- Warehouse Management
- Bills of Materials/ Job Costing
- Importing
- Purchasing

- Order Processing/Invoicing
- Point of Sale
- Consignments
- CRM
- Sales Commissions
- Quotations
- Telesales
- Sales Analysis
- Business Intelligence

- General Ledger
- Debtors
- Creditors
- Asset/Lease Register
- Project Costing

- Service Management
- Hire/Rental Management
- Call Logging

- e-Commerce ClearConnect

"The payback on our investment has been enormous...

There have been savings made at every step along the way...

It's proven just how flexible and supportive the software is... I'm delighted how far we've come in such a short time".

Managing Director  
Lyppard Australia

## AusVantage ERP - Enterprise Resource System

The AusVantage system from Uniware is an easy-to-use, fully integrated suite of commercial application software modules that provide an instant picture of how your business is performing. From simple accounting to all-encompassing distribution, assembly and servicing – with a range of optional modules that address such perimeter processing as asset management and more complex requirements like assembly and light manufacturing.

AusVantage provides your business with extremely high levels of post sales and service support with call monitoring and management of all service support staff, thus allowing Uniware to maintain excellent response times that exceed customer expectations.

The AusVantage system is hardware independent and operates either on premise or in the Uniware Cloud integrating seamlessly with Windows based desktop clients. Supporting RESTful web services and easy integration via a documented set of Application Programming Interfaces with other applications thus enhancing application functionality and integration of new technologies.

Additional functionality is provided with the AusVantage range of optional e-Commerce solutions which enable the use of Internet technologies to manage the supply chain for product information, pricing and order placement thus enhancing your business model, introducing cost saving efficiencies and improving customer acquisition and retention.

AusVantage enables organisations to make accurate and informed decisions to enhance business process productivity and profitability by incorporating both front and back office processes into one seamless information flow; while having integrated EDI facilities that allows businesses to respond quickly to today's competitive marketplace.



Once your businesses data has been entered into the system, it's then updated automatically and continuously, into all relevant areas of any modules providing immediate access to powerful online enquiry facilities.

AusVantage provides your business with complete file integration with financial spreadsheets and simple enquiry retrieval packages with various levels of security access thus enabling the protection of sensitive data and preventing unauthorised access.

Our complete business solution is fully integrated, affordable and scalable from the ground up to meet the immediate and long term needs of small to medium size businesses.

## AusVantage Features the Following Application Software Modules:

### Inventory Control

- Multi-warehousing incl. branch, stock and bin locations with complete transfer control
- Fully integrated with other components
- Automated receipting capability from internal shipments (eg. branches) or supplier purchase including progress monitoring
- Inter-warehouse stock balancing
- Advanced searching facility by description, part number alternates, supplier parts/group
- Last, average, standard, FIFO or actual costing automatically updated
- Flexible stock pricing with quantity breaks and contract/ promotional pricing
- Automatic ABC and stock turn analysis
- Serial number tracking facility including batch and perishables monitoring
- Part supersession/interchange and complement processing
- Machine service/performance/history
- "Kit" processing facilities
- Product grouping, classification & product identification with hotspot and drill-down facilities including graphical output
- Full reporting and enquiry suite for analysis, valuation, inventory lists, stocktake (cyclic or demand), stock on order, stock commitments etc
- Product demand forecasting with advanced reorder capabilities including multiple supplier/manufacture order forecasting and season/trend analysis
- Bar-coding & optional Radio Frequency Interfaces

### Warehouse Management

- Warehouse utilisation and reporting
- Bin placement/picking suggestions
- Multiple zones and suggested top-ups
- Put away processing for control of product storage and bin locations
- Radio Frequency Interfaces



### Bills of Materials/Job Costing

- Integrated with Ordering, General Ledger, Creditors and Inventory Modules
- Applicable to jobbing or manufacturing
- Job/works order quotations
- Work order and timesheet entries
- Each bill or works order may contain graphics, documents or drawings
- Macro or recipe capability
- Manual specifications or formula capability
- Standard and calculated costs
- Infinite levels of components and sub-assemblies
- Labour/machine capacity planning
- Full historical tracking of job details including all component inputs (products, labour, sublet work and consumables etc)
- Optional ERP including advanced production planning and scheduling, complete resource planning and master production scheduling
- Comprehensive enquiry and reporting facilities by bills, components, work in progress, job history etc





## Importing

- Full integration into Purchasing, Inventory, Creditors and General Ledger modules
- Facility to enter all related shipment invoices in multiple currencies with variable or set exchange rates
- Forward exchange contract and multiple exchange rate facility
- Stock costing by shipment/container/purchase order with choice of on-cost spread methods
- Complete or split receipts
- Comprehensive reporting and enquiry suite allows tracking by voyage, container and purchase order
- Integrated Fax and Email facilities for sending purchase orders directly to suppliers (with optional Fax System)
- Contract Purchasing management with multiple delivery schedules

## Purchasing

- Creditor enquiry provides drill down facility into all purchase orders with comprehensive receipt tracking, credit claims and reporting facilities
- Access to all purchase order details and re-order factors through the Inventory module
- Full online enquiry and reporting facilities on outstanding, partially filled and filled orders
- Suppliers invoice and goods receipt reconciliation
- Ordering and receipting controls for non-inventory (buy-in) items
- Advanced re-order facility with manual or auto-generation of purchase orders
- Replenishment suggestions from historical or forecast usage
- Provision for preferred and alternate suppliers
- Integrated communication facilities for sending purchase orders directly to suppliers
- Contract Purchasing management with multiple delivery schedules
- Interfaced to General Ledger, Inventory, Sales Processing, Accounts Payable, Importing, Warehousing and Job Costing

## Order Processing/Invoicing

- Full integration with all relevant modules
- Automatic processing of customer back orders, inter-warehouse transfers, works orders and purchase requests priority with delayed shipment capabilities
- Online real-time customer and current/historical Invoice/Stock item enquiries
- Maintenance and tracking of quotations
- Automatic pricing & discounting including quantity price breaks
- Auto processing of forward orders with multiple release dates
- Online printing of Invoices, Picking Slips, Pro-forma Invoices and Credit Notes
- Suggested or manual serial number/batch control
- Price surcharge capability and automatic freight cost calculation
- Automatic credit note facility incl. partial credits, credit control and authorisations
- RA control from request through receipt to Credit Note acceptance
- Route management
- Integrated EDI/Scan Pack
- Point-of-sale operating environment including barcode scanning
- Extensive e-commerce options
- Comprehensive & flexible suite of Reports



## Point of Sales

- Full order processing features
- Barcode/Scanning interface
- Float processing
- Cash draw facilities
- Full lay-by processing

## Consignments

- Complete tracking of consignments from order to return or sale
- Reporting on consignments due to be returned or picked up
- Reporting on current and overdue consignment stock



## CRM

- Integrated diary/appointment book
- Contact Management System
- Advanced search facilities
- Multiple security levels
- Integrated e-marketing
- User defined Fields & Groups
- Centralised document management
- Complete Contact History
- Multiple Contact Types
- Sales and Quotation History
- Integrated email/fax capability
- Search by company/contact/phone number
- Forecasting & Business Intelligence
- Pipeline Management

## Sales Commissions

- Automatic sales to quota comparisons
- Up to ten different commission types, each with five percentage breaks
- Area/Region/Territory analysis
- Gross margin analysis available
- Commission detail enquiries & statements
- Commissions on sales value or margin
- Paid as percentage or bonus

## Quotations

- Effective tracking from quotation to simple conversions to sale
- Reporting on follow-up and lapsed quotations
- Extensive multi-level performance reporting

## Telesales

- Prospect database maintenance
- Follow-up call scheduling
- Interface to order or quotation placement
- Operator substitution
- Daily call list
- Invoicing and comment updates
- Ability to fax or email information direct to prospects
- Prospect conversion to debtors

## Sales Analysis

- Advanced online sales analysis facilities on Customers, Inventory, Territory, Sales Category, Sales Rep with graphical or data format
- Sales forecasting with 24-month sales history and buying trend/ season analysis
- Daily trading position analysis
- Easy searching and retrieval of sales/product information allows for effective identification of effective products, customers and markets
- Capability to integrate with Windows based spreadsheet, financial analysis and desktop programs using web services, ODBC or BI Suite

## Business Intelligence

- Standard & Ad hoc reports
- Export to external repositories
- Export to various formats
- Real-time customisation
- Fit-to width print preview
- Charting, forecasting
- Embedded drill-down
- Calculated columns/fields
- Dynamic ranking/pivoting/filtering
- One-click default reports
- OLAP/ROLAP/MOLAP/HOLAP
- Cube/File security and password

## General Ledger

- Integrated with all modules
- Multi Company, division and profit centre flexibility with company consolidation
- Multi-currency & consolidation conversion
- Multiple reporting levels and multiple budgets with comparison to previous periods
- Comprehensive industry standard trading statements and balance sheets plus freeform management reporting with totalling, consolidation and comparison
- Strict General Ledger & interfaced subsidiary ledgers with full audit and data controls
- Account and detail transaction enquiries
- Standing and diarised journals
- Automatic reconciliation and reversals facility to ensure data integrity
- Optional 12 or 13 accounting periods with multiple year concurrencies
- Account memos/security
- Full bank reconciliation
- Facility for foreign bank accounts
- Automatic distribution of funds through nominated accounts
- GST reporting to Business Activity Statement
- Capability to integrate with Windows based spreadsheet, financial analysis and desktop programs using web services, ODBC or BI Suite



## Debtors

- Closely interfaced to Order Processing/Invoicing
- Comprehensive online enquiry facilities
- Detailed sales, payment history and analysis recorded by territory, customer category, product group, sales representative, customer and product
- Open item or balance forward accounting selectable by customer
- Multiple delivery addresses and/or 'charge-to' accounts
- Secure Credit Note and Credit Claim processing facilities
- Casual or cash account processing
- Full cash receipting facilities, including automatic dishonoured cheque reversals
- Automated billing capabilities
- Multiple currencies
- Independent multiple period-end close off
- Bank deposit slips provided on-demand and for multiple banks/branches/stores
- Comprehensive online help facilities
- Unlimited memos linked to diary
- Graphics and Document association
- Integrated Fax and E-mail facilities for debt collection, automatic email of statement and general enquiries





## Project Costing

- Fully Integrated with other modules
- Project maintenance
- Budget vs. Forecast vs. Actual Analysis
- Budget Lock-In
- Revenue and expenditure forecasts
- Revenue and expenditure retentions

## Creditors

- Integrated to General Ledger, Purchasing, Inventory Control, Importing and Job Costing
- Extensive historical transactions kept for supplier history and supply performance enquiries
- Effective cash flow control with due date reports
- Invoices reconciled with purchase orders and deliveries
- Ability to estimate unreceived invoices for costing purposes
- Flexible payment options including EFT and Fax or Email notification
- Automatic Cheque generation and remittance advice printing for released payments
- Cheque enquiry facility with drill down capability to view actual invoices paid
- Extensive online enquiry and reporting facilities
- Full foreign currency facilities
- Independent period-end close off



## Asset/Lease Register

- Maintains records of capital items with commercial and taxation depreciation rates and methods
- Full asset history processing including additions, transfers and disposals
- Future depreciation predictions
- Lease recording and finalisation
- Direct depreciation interface with General Ledger

## Service Management

- Integrated to Inventory, Accounts Receivable, Pricing and General Ledger
- Comprehensive servicing enquiry and reporting facilities including detailed warranty expiry, component information and full service history on all machines
- Remote field service
- Money/machine performance monitoring
- Complete area maintenance and postcode cross-referencing

## Hire/rental Management

- Interfaced to Asset Register and other associated modules
- Hire Register Flexible
- Hire contracts: Short, Long-Term or User defined
- Unit reservation and automatic Hire Invoice generation
- Full costing and accountability of external expenditure with comprehensive Hire Reporting including Profit, Income and Expenditure
- Independent period-end close off

## Call Logging

- Automatic priority escalation
- Call priorities by colour coding
- Job despatch and allocation
- Suggested technician allocation
- Full technician tracking
- Inventory interfacing when parts required
- Invoicing of service calls
- Help desk



## e-Commerce ClearConnect

- Highly secure & reliable environment for deploying business systems on the web
- Designed to empower your customers to interact and trade with your business directly on the Internet
- Customer access can be granted or blocked from in-house AusVantage system
- Powerful product catalogue and searching capabilities with Customer driven online ordering capabilities
- Ability to be selective as to which information and products customers can access from the web
- Display of product detail incl. product images, specifications and availability
- Familiar shopping cart interface – giving an intuitive interface to your customers
- Quotations can be requested before order is placed
- Customers can track open & shipped orders
- Customers can enquire on their account balances in real time & view outstanding invoice information
- Online real-time customer service and enquiry information
- Integrated email capability



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