

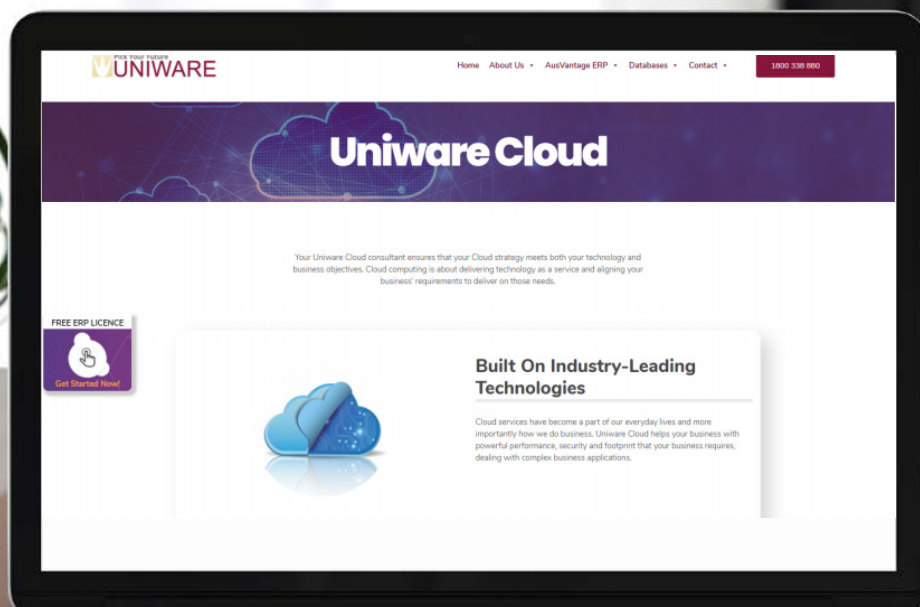
# COMPANY PROFILE



ERP SOLUTIONS | DATABASES | UNIWARE CLOUD | SERVICES

**Uniware offers freedom of choice. A specialist provider of the widest range of MultiValue Database solutions in Australia and New Zealand, Uniware is dedicated to providing AusVantage ERP and other MultiValue solutions on premise and in the cloud.**

**Let Uniware take care of your mission critical application within the Uniware Cloud.**



## About Us

Uniware was established in 1979 as a software development company specialising in the PICK/MultiValue development environment and continues working with MultiValue databases.

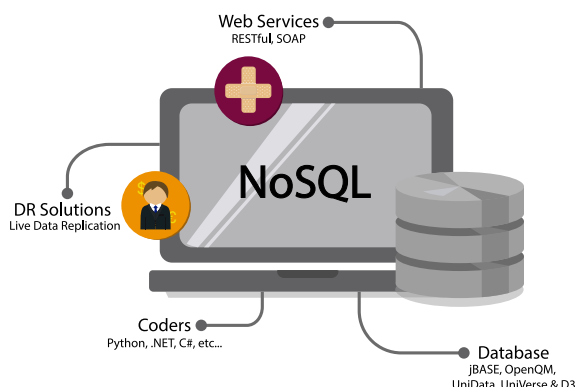
Over ensuing years we have developed our own software, ClearConnect (e-Commerce software API for MultiValue systems), AusVantage ERP (Enterprise Resource Planning software) our fully integrated supply chain and accounting solution for small to medium size enterprise which is Uniwares Flagship product.



A specialist provider of cloud based MultiValue databases we are proud to announce our strategic partnership with Rocket Software.

Rocket Software helps organisations in the MultiValue ecosystem modernise and optimise solutions to meet today's needs while creating a legendary impact in the world through innovation in legacy technologies.

Uniware now offers Australia's most extensive range of MultiValue Databases and services in Australia and New Zealand to choose from including; jBASE, OpenQM, UniVerse, UniData and D3.



## Value

Uniware provides SME's in the Supply chain, Manufacturing and Services sectors with ERP solutions to manage business processes. With added value services such as IT infrastructure, Web Services and e-commerce, Uniware is an end-to-end IT source satisfying our clients needs to enhance enterprise productivity, mitigate commercial risk and reduce capital expenditure.

## People

Our leading edge technology and technical proficiency is due to the efforts of our most important asset, our employees. We are privileged to have a cohesive group of individuals who exemplify professionalism and share our vision. This is how we provide customers with efficient IT solutions that are cost effective and enhance their business processes. We have support staff located in Melbourne, Perth and Sydney.

## Testimonials

*"We had experienced significant disruptions to our business due to connection issues whereby stores couldn't connect to our systems located at head office. After a review by 'Deloitte Touche Tohmatsu Limited' technology division, it was recommended out ERP system be moved to the Uniware Cloud. We have since experienced 100% uptime over the past 7 years. I now have peace of mind that our systems and data are both secure and always accessible by our stores since the migration to the Uniware Cloud."*

**Gary Beville**  
Chief Operations Officer  
Bevilles Jewellers Pty Ltd

Our deep knowledge and broad service offering is unparalleled. Uniware are early providers of Cloud Services hosting MultiValue database applications in the Uniware Cloud ensuring our customers' mission critical business applications are secure and giving our client's piece of mind and robust performance.

Not only do we offer our clients a range of databases, we also offer ongoing support and development. There are hundreds of organisations with aging databases and resource shortages who are looking for modern features and user interfaces to protect and modernise the many man years of investment in ageing intellectual property. Uniware is available to assist 24/7 to ensure that their business is running at its optimal performance.

## What We Do

Uniware is a single IT source of complete integrated solutions. Providing implementation and support across our entire solution stack, we respond to any IT issues or act as your own IT department. Our depth of skills ensures that our customers achieve agility, stability and trust in their IT systems.

## Our Customers

Uniware's many hundreds of clients, often market leaders gain a competitive advantage in utilising our IT solutions. Our customers span diverse industries including, but not limited to the following:

Engineering  
Products  
Packaging  
Merchandising  
Hardware  
Manufacturing  
Textiles

Agricultural  
Capital Equipment  
Automotive  
Building Supplies  
Chemicals  
Hire/Services Mgmt

## Uniware Solutions

Uniware's authored and owned portfolio of integrated IT solutions include;

**AusVantage ERP** - is Uniwares fully integrated Supply Chain and Accounting Solution for small to medium size enterprise.

**ClearConnect** - an e-Commerce gateway fully integrated with our AusVantage software solution. A B2B (Business to Business) and/or B2C (Business to Consumer) solution for transactional or collaborative use.

## Uniware subsidiary companies include Xceed and OzISP:

**Xceed** - A one stop web solution company providing website design and development, Content Management Systems, mobile/web apps, e-Commerce and integration services.

**OzISP** - Host to the Uniware Cloud platform, located at the Equinix Data Centre in Melbourne. The Uniware Cloud has been specifically configured to provide performance and reliability for mission critical MultiValue business applications.

## Testimonials



Gary Beville, Chief Operations Officer  
Bevilles Jewellers Pty Ltd

*"We had experienced significant disruptions to our business due to connection issues whereby stores couldn't connect to our systems located at head office. After a review by 'Deloitte Touche Tohmatsu Limited' technology division, it was recommended our ERP system be move to the Uniware Cloud. We have since experienced 100% uptime over the past 7 years. I now have peace of mind that our systems and data are both secure and always accessible by our stores since the migration to the Uniware Cloud."*



**Advanced**  
LIGHTING TECHNOLOGIES

Richard Langdon (Managing Director)  
Advanced Lighting Technologies

*"Before AusVantage CRM and ClearConnect we had no way of knowing how much time our sales reps were spending creating lighting designs that were never going to be converted into sales. Now with AusVantage we can easily ascertain which customers are integral to our business and which are non profitable customers and our reps can prioritise their time accordingly. AusVantage time tracking tool has had a direct positive impact on overall company profitability."*



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